



John Fikany
The Fikany Group
jfikany@hotmail.com

John Fikany is the Founder and CEO of The Fikany Group, a passionate keynote speaker, change agent and industry thought leader. With 27 years' experience in the technology industry he has thrived in the most complex and dynamic environments. He has worked directly with or been coached by generational leaders like Bill Gates, Steve Ballmer, Larry Ellison, Bill Ford Jr., Ray Lane, Safra Catz, Alan Mulally, Warren Buffet, Dan Gilbert and many others.

Fikany shares first hand stories from the field, where his teams helped transform the largest companies and literally changed industries and the front page of the Wallstreet Journal. He also shares his losses and big mistakes for you to avoid. He provides specific examples and takeaways that are enabling companies to lead in this hyper competitive environment, while humanizing business. Prepare to be engaged, entertained, and to be excited about recalibrating personally and professionally.

Prior to the Fikany Group, he was the Vice President of Strategy and Corporate Development for Rock Holdings/Quicken Loans. Along with Strategy and Business Development, he was also responsible for the Strategic Partner Relations Program, Community and Employer Branding, University Relations and the 1,800-national employee Intern Program. He was also a proud Partner on the Bedrock Real Estate Team, transforming Detroit and creating a technology town.

Prior to Quicken Loans, Fikany served in multiple executive assignments in his 13 years at Microsoft, including Vice President of Microsoft's largest sales organization globally (Central Region Enterprise Business consisting of 18 States and \$3.5 billion in revenue). Prior, he was responsible for the \$6.2 billion U.S. Commercial Industry practice, driving industry strategy, sales, services, partner and marketing execution for four Industry Sectors and 19 verticals. He led multiple strategic initiatives and served on the North American Leadership Team.

Prior to Microsoft, Fikany was a Vice President at Oracle Corporation for 8 years and served on the U.S. Leadership Team, responsible for sales, strategy, marketing, consulting, education and support services.

As a native Detroiter, Fikany is committed to the revitalization of his hometown. He is passionately engaged in many charity and community organizations. He's currently an active Board member for the Detroit Economic Club, Detroit Regional Chamber of Commerce, Focus: HOPE, Boys & Girls Club of Southeastern Michigan, The Parade Company, Detroit Athletic Club Executive Round Table and OpTech. Appointed by Michigan Governor Snyder as a Champion for the Marshal Plan, focused on closing the talent gap in Michigan. He is a recipient of the Global Citizenship Award and a proud graduate of Central Michigan University, where he recently provided the commencement address and was awarded an Honorary Doctorate in Science and Technology. He resides in Bloomfield Hills, Michigan with his wife Marcy and their two children.